# Training in organisations through Illusionistic Thinking





## **ILLUSIONISTIC THINKING**

**Illusionistic thinking** is an unusual way to represent reality. By framing a problem with a look free from mental habits, the way is cleared to original solutions.

This way of thinking uses the same **mental processes** from which beliefs emerge that unconsciously influence our choices.

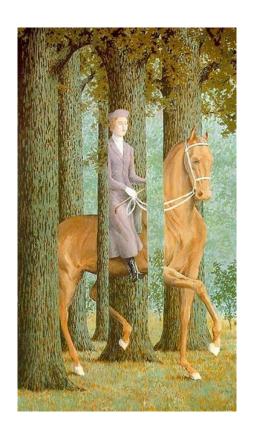
Recognising and learning to use these mechanisms in a conscious way means acquiring an effective tool to solve problems, even apparently impossible ones.





## **TOOLS**





#### **Construction of a prestige**

The most effective way to learn how to solve problems is knowing how to create them. Those who manage to conceal a solution have in themselves the tools to "see" the solutions to apparently impossible problems.

#### **Working for strategies**

For the success of a magic trick you need a strategy planned down to the smallest detail, since it is precisely the apparently negligible details that hold the key to the solution.

#### **Effective communication**

The effectiveness of a message depends on the coherence between verbal and non-verbal communication. Master your communication and know how to interpret other people's are fundamental skills for an effective communication.





## TRAINING EXPERIENCE

The principles of Illusionistic Thinking are **powerful tools** in the mind of a professional: they allow you to identify **mental processes** that guide human behaviour and to understand their motivations.

What do you learn?

You **train your mind** to develop lateral and predictive thinking, broadening your vision and range of means.

You **go backwards** through the construction of a problem, in order to find the key to solve it.

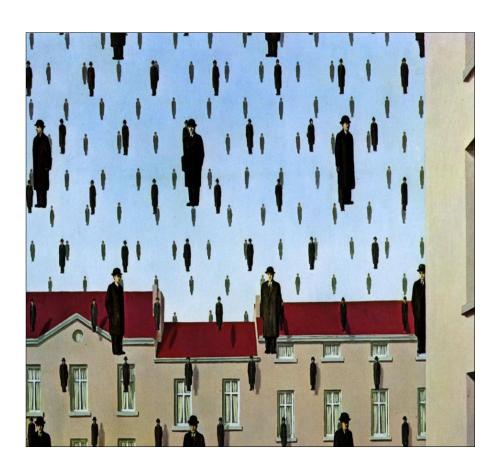
By **thinking differently**, you discover **new resources** to face challenges more effectively.





## **MAGICAMENTE TRAINING**





A training to learn the principles of Illusionistic Thinking, exercising your mind to think differently.

A theoretical and practical course to bring out one's unexpressed individual resources, necessary for the solution of apparently unsolvable problems.

Competence objectives:

- problem solving
- strategic thinking
- effective communication

Duration: 1 to 3 days Attendees: up to 20







#### Experiential training includes:

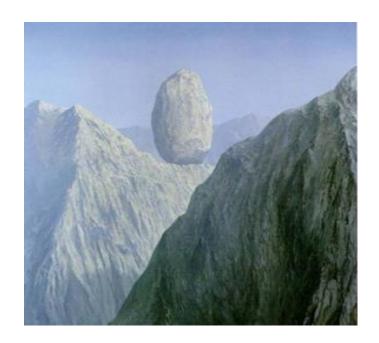
- Theoretical knowledge on Illusionistic Thinking and mind's functioning.
- Performing magic tricks by trainers.
- Involvement of participants in the **solution** of the proposed tricks.
- School of magic: card magic, mentalism, close-up, possible planning and staging of a performance by attendees.
- Illusionistic problem solving applied to business cases.





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## **ADVANTAGES**



Programs are **customisable**, calibrated to attendees' characteristics and to organisations' goals.

A fun and playful experiential training, in a pleasant climate that puts participants at ease, **amplifying** their willingness to **learn**.

The involvement, the challenges and the creation of situations completely different from everyday life, typical of outdoor experiences, at the cost of indoor training.

The **persistence** of a learning experience that continues spontaneously on an individual level, strengthening the **new acquired mindset**.



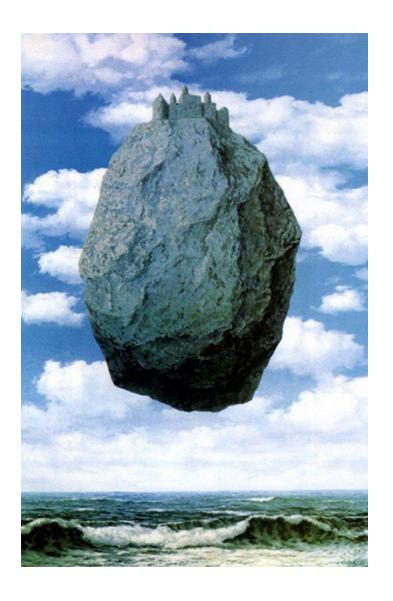


## **WHO WE ARE**

We are seasoned professionals in business communication: illusionists, communication experts and counselors.

We put at the service of companies our knowledge about **interpersonal communication** through a new way of experiential training courses.

We collaborate with a consolidated network of other professionals, including psychologists and actors expert in corporate theatre.







### **WE WORKED WITH:**

#### **Training**

ATS - Autostrada Torino Savona

Autogrill

Barilla - Mulino Bianco

Barbieri

Capac – Politecnico del Commercio e del Turismo e Formaterziario

Guerrato

**Parmalat** 

**COOP Montelupo School** 

SGS Italy

SMA Auchan

**Vodafone Omnitel** 

#### **Seminars and consultancy**

Polytechnic of Milan – Metaproject laboratory

Municipality of Milan and Lombardy Region – Consultancy for political decision makers.





#### WizBiz Academy

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